ANALYSIS of WARRANTY & RETURN POLICIES in the COLD PLUNGE EQUIPMENT INDUSTRY'S HIGH-END SEGMENT

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Analysis Of Warranty & Return Policies in the High-end Cold Plunge Equipment Industry

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ABSTRACT

Explosive growth in the ice bath and cold plunge equipment industry has led to the formation of several new ventures supplying cold plunge equipment. As is typical of new industries, there are few performance standards, self-regulatory bodies, and short-term incentives for companies with little investment in long-lasting brand value. This accountability void can encourage irresponsible business practices and deceptive marketing techniques.

This analysis examined two common complaints within the high-end cold plunge industry:

- 1. advertised warranty coverage vs fine print, and
- 2. return & refund policy.

Our findings corroborate customer anecdotes and online reviews that depict the cold plunge equipment industry as rife with deceptive marketing claims and exploitive business practices, including advertising products in use cases for which they are not warrantied, excessive limitations and exclusions, overstatements of the duration of warranties, and charging exorbitant order cancellation or restocking fees that may cause consumers to feel trapped in transactions they would otherwise exit.

Introduction

Complaints regarding marketing claims, customer service, warranty, and refund policies in the cold plunge and ice bath equipment industry in the United States are commonplace on online forums, such as Reddit.¹ Additionally, customers have been reporting to Morozko sales staff with increasing frequency that the marketing and warranty claims they read on competing websites turned out to be deceptive and underperforming in practice. These reports included complaints about defective components, the voiding of warranties via seemingly normal use, warranty duration not-as-advertised, and unexpected limitations and exclusions on repairs and returns, and excessive limitations and exclusions. Thus, customers often seek assurances from Morozko that the warranty policies stated are consistent with how they are practiced.

To satisfy these inquiries, and better understand the industry-wide warranty/return offerings and expectations, Morozko Media staff conducted this analysis.

Excluded from this analysis are the myriad of inexpensive, interchangeable plastic or inflatable containers on the market which include no refrigeration or water filtration. Also excluded are modified stock tanks, chest freezers and other "DIY" cold plunge solutions. We chose to focus on high-end products that require some degree of technological sophistication which demand greater customer support. These are not only more likely to break, but are sold at a higher price point and, thus, represent a more significant investment for the customer. The companies included in this analysis are, in alphabetical order:

- Blue Cube
- Brass Monkey
- Chilly GOAT
- Morozko Forge
- Odin
- Plunge
- Polar Monkeys
- Renu Therapy

A Note on Warranties

What are warranties?

Warranties give customers peace of mind that a manufacturer will bear the expense of a product that fails to function as advertised. In other words, it's a promise to a customer that a seller will honor their end of the transaction: X dollars for a product that will do Y. Another function of a warranty is giving the customer an idea of how confident the seller is in the quality and performance of their products. A short, limited warranty is likely to communicate quality issues while a longer, more extensive warranty reassures the customer that the product is high quality with reliable performance expectations. Finally, discrepancies between advertised warranties and

¹ https://www.reddit.com/r/coldplunge/comments/15utyat/has_anyone_had_any_experience_with_icebathclub/

fine print can be perceived as deceptive and lead to mistrust of sellers. Ideally, recognition of these discrepancies would occur *before* the transaction is completed but, too often, profit-driven ventures are motivated to obscure this kind of information in order to close sales, and the disconnect is only realized on the customer end when the need for warranty service or returns arises, leading to disappointment and a feeling of being taken advantage of.

That being said, warranties are not required, or even expected, to be all-inclusive. It is customary for certain limitations and/or exclusions to be included in the fine print. Reasonable examples of this include limitations on coverage for replacement filters, given dirty filters qualify as a normal maintenance issue vs a defective component, and exclusions for damage caused by misuse or abuse of product, which is no fault of the manufacturer.

Noted in this document are warranty details, limitations, exclusions, representations that either provide a reference point for comparison between products (e.g. "30-day return window") or those which we believe exceed reasonable expectations, or appear to conflict with advertised coverage or terms.

Why are cold plunge warranties so limited and misleading?

The emergence of native advertising, guerilla marketing, and the success of media manipulation² have made deceptive marketing in the digital marketplace *de rigueur*. Also, the skyrocketing demand for cold plunges and ice baths seems to have motivated many companies to take the fastest path to market --without understanding the challenges inherent to the technology they are selling -- in the hopes of capitalizing on the peak of a trend.

Countless virtually indistinguishable cold plunge companies have flooded the market in the last several years and few of those retailers appear to understand the performance limitations inherent to the products being sold. Designing, engineering, and producing a consistently-performing ice bath (or even a standalone tub with a hose-connected chiller) requires a basic understanding of the physical capabilities and limitations of various materials, as well as a working knowledge of both water chemistry and thermodynamics. While it may be rare in modern times for the typical CEO of an online retailer to understand the technology contained in the products they sell, *someone* in the company must, or product performance and service will inevitably suffer.

It's also important to note that the critical components comprising the vast majority of cold plunges are manufactured inexpensively overseas. The retailers of these plunges are likely passing on to their customers the costs of using unreliable, inconsistently-performing, internationally-sourced parts that are not subject to the same quality or consumer protection standards as are customary in the United States.

² Holiday R. 2012. Trust Me, I'm Lying. https://www.goodreads.com/book/show/13542853-trust-me-i-m-lying

The warranty documentation and return policies posted online reflect the shortcomings of the burgeoning cold plunge industry. They typically communicate:

- 1. an unwillingness or an inability on the part of cold plunge manufacturers to stand by their products, and/or,
- 2. poor/misleading communication of that unwillingness and/or inability.

An overview of the practices of each company with regard to warranties is summarized in the next section. All information included below is true to the best of our knowledge at the time of writing, and is substantiated via screenshots and publicly available documentation accessed via the various brands' websites.

Analysis Summary

Blue Cube

https://bluecubebaths.com/

NOTE TO READER: Blue Cube's 6800-word "Terms of Use," prohibits the quotation, screenshotting, or any restatement of any of their advertising claims and warranty terms without express permission from Blue Cube. We encourage readers to review Blue Cube's <u>Terms of Use</u>, <u>Warranty</u>, and <u>Refund Policy</u> for themselves, especially if considering purchase.

Warranty Summary

Blue Cube offers a line of cold plunges comprising polyurea-covered wood cabinets with stainless-steel tubs and wooden deck options that range in price from \$9999 to \$25,999+.

Blue Cube advertises a "5 Year Standard Warranty" and uses Adobe stock image #526673097 on several of its website pages.



Details from Blue Cube's downloadable warranty document:

- 1. Blue Cube's advertised five (5) year warranty covers frame, tub, electrical system, and plumbing only.
- 2. The chiller, motor, water pump, and ozone system warranty duration is limited to 1.5 years.
- 3. In the event of a malfunction or defect, **customers are responsible for finding their own repair technician** and submitting them for approval to Blue Cube.
- 4. Travel or service fees charged by third party techs may be charged to the customer.
- 5. The cost of removal and replacement of defective units is the responsibility of the customer.

- 6. Lids are excluded from warranty coverage.
- 7. Wood is excluded from warranty coverage.
- 8. No coverage for defects or damage due to commercial use.

Returns & Refunds

- Blue Cube charges a **25% restocking fee** for cancellations prior to shipping.
- **30-day return period on standard units**, minus shipping costs and 25% restocking fee, provided returns are **unused and in original packaging**.
- No cancellations, refunds, or returns are available on "custom*" units.

NOTE: *The descriptor "custom" appears to include, among other options, any non-black color choice on any model, which could mean that choosing any color other than black at check-out could render an order non-cancellable and non-returnable. Customers should take care to clarify this potential exclusion with Blue Cube.

Brass Monkey

https://www.brassmonkey.co/

Warranty Summary

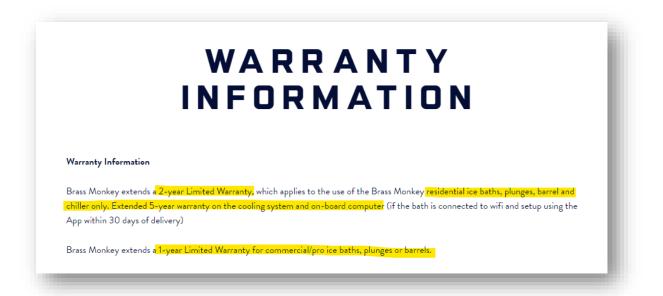
Brass Monkey is a UK-based manufacturer offers various single-unit, ice-making models with Corian, wood, steel, or aluminum cabinets and acrylic or stainless steels tubs, as well as a whiskey barrel cold plunge model and several modular "spa range" commercial options, with prices ranging from \$8006 - \$17,079+ for the former and \$13,343 - \$73,295+ for the latter.

Brass Monkey advertises an "extended 5-year warranty with every Bath or Plunge."

★ Automated ice creation	Guaranteed peace of mind	
In every Ice Bath and Plunge, our patented technology runs	Buy with total confidence knowing we've got your back with an	
what we call Ice Cycles. When set below 2°, the bottom of the bath will freeze, creating 20-30mm sheets of ice that break up as it's released into the water.	extended 5 year warranty with every Bath or Plunge, as part of your care and support package.	

Details from Brass Monkey's online warranty document:

- 1. For *residential* units, **Brass Monkey's advertised five (5) year warranty applies only to the cooling system and on-board computer** (if setup via proprietary app within 30 days of delivery.) The **warranty for all other parts** including plumbing, cladding and covers is **limited to two (2) years**.
- 2. For *commercial* units, Brass Monkey offers a **one (1) year limited warranty on all parts** including cooling system, plumbing, cladding and covers, and offers a 7-day service guarantee if unable to solve warranty issues over the phone.
- 3. Wood is not covered.

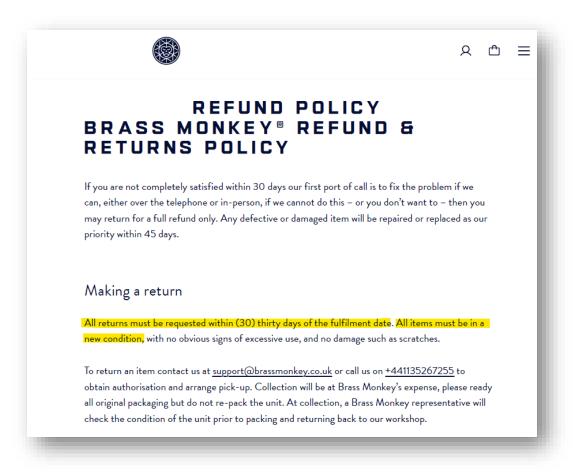


*Also of note: On several product pages, Brass Monkey advertises a "2 Year Limited Warranty" and a "Guaranteed 5 Year Warranty" for the same product, which is presumed to be an error but is likely confusing for the customer. (see below)

		Shop Range Commercia	I Discover About Contact		Q
	BRASS 🛞 MONKE	ΞY	Read more 🗸	*	
	w		Key Features		
			Automated ice creation	9 finishes to choose from	
			😡 Always on UV & filter cleaning	🔑 Handmade to order in the UK	
			Femperature as low as 0°c	2-Year Limited Warranty	
←	BRASS CMONETY		→ Materials		
			Top Finish Burnt Cedar	✓ Side Colour French Grey	-
	- ICE BATH -		AD	D TO CART	
LIA II 0:11/0:	AED OAK MILLBOARD + FRENCI 200cm x 76cm x 73cm (L x V	W x H)	TALK	TO AN EXPERT	
	12	× ::		pping and Returns	
			01. Features		
			Key features:		
the set of the set			 Feel good for life 		
			 Automated ice-creation for 0°C Crystal-clear water with dual filtration 		
			Crystal-clear water with dual filtration Low maintenance & Energy efficient		
			Guaranteed 5-year warranty		
			Handmade to order in the UK		
			 App-enabled control & 24/7 tech sup 	port	

Returns & Refunds

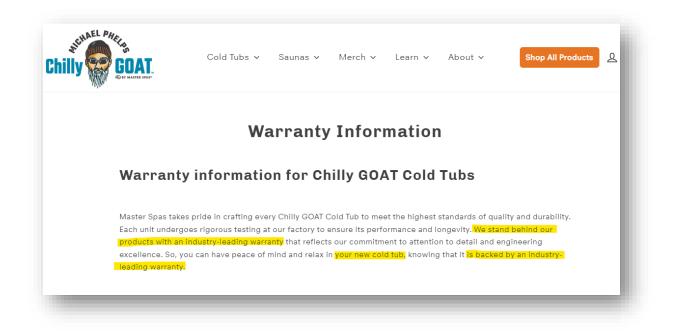
- Returns must be requested within (30) thirty days of delivery.
- All returned items must be in a new condition.
- Return shipping costs are covered by Brass Monkey in the UK and by the customer in other locations.
- Any damage noted upon inspection will be deducted from refund.



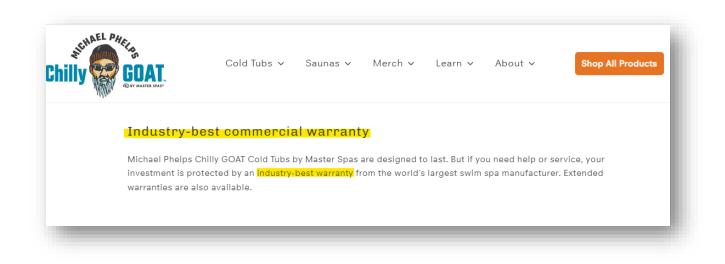
Chilly GOAT https://chillygoattubs.com/

Warranty

Chilly GOAT is a subsidiary of Master Spas that advertises a non-specific "industry-leading warranty." Chilly GOAT's cold plunge line consists of four products, including two cold plunges with internally-housed chillers priced at \$10,619+. Chilly GOAT offers an optional extended warranty administered by third party, XCover, which costs between \$599.99 - \$1099.99, dependent upon model and coverage term.



Chilly GOAT's *commercial* warranty is described on their website as "industry-best" and increases the price of any unit by \$500. An extended commercial warranty is also available from 3rd party, XCover.



Details from Chilly GOAT's online warranty document:

- **1.** For residential units, Chilly GOAT offers a two (2) year, parts-only limited warranty on tub structure & surface and 1-year, parts-only warranty on all other components.
- 2. Costs of shipping, installation, and labor for replacement of defective parts and units are "sole responsibility of Purchaser."
- 3. "Access charges will be assessed if the cold tub is not reasonably accessible for inspection, repair or replacement."
- 4. Cabinet panels are not warrantied.
- 5. Warranty begins at *purchase* date and, at the time of this analysis, both cold plunge product pages advertise a 2-week lead time to shipping. Adding another week for delivery, more than 5% of the customer's warranty period passes before the customer receives their cold plunge.

*NOTE: Given almost every other brand includes warranty coverage of more components for longer duration and at least some coverage of some labor costs, claims of "industry-leading" and "industry-best" are objectively false.

Returns & Refunds

- Returns from chillygoattubs.com are accepted within 30-days of delivery.
- **Purchases made through** MasterSpas' many **dealers are ineligible** for return.
- Returns must be unused or "like new" and returned in original packaging.
- If original packaging is unavailable, **replacement packaging must be purchased from Chilly GOAT**.
- All returns subject to a 10% "restocking" fee.
- No cancellation policy noted.
- Return shipping costs are paid by customer.
- Returns requires "RMA" number from Chilly GOAT without which, returns will be rejected, the return item disposed of, and the customer's refund forfeited.

Ve have a 30	-day return policy, which means you have 30 days
rom the date	e of receipt of product to request a return of your
tem. This po	licy is <mark>strictly applicable to purchases made only</mark>
on ChillyGOA	TTubs.com. Refund requests cannot be submitted
or purchase	s made at an authorized Master Spas retailer. This
oolicy is strid	tly applicable to requests made by the original
etail purcha	ser. An original order or invoice, for proof of
ourchase, mu	ist be provided.
o be eligible	a for a return, your item <mark>must be in the same</mark>
condition the	t you received it (unused, or "like new" condition)
vith original	labeling or tags, and <mark>in its original packaging</mark> (or
ubstitute pa	ckaging supplied by Chilly GOAT by Master Spas

Morozko Forge

https://www.morozkoforge.com/

Warranty

Morozko offers four variations of their "designed, engineered, and manufactured in Phoenix, USA" ice-making ice baths with prices ranging from \$9900 - \$21,900+. The product line comprises internally-housed ice-making technology with stainless steel or galvanized zinc tubs dropped into hand-crafted wooden cabinets.

Morozko advertises, "If anything on your Morozko breaks within your warranty period, you're covered." No extended warranty is available for purchase. (See below).

	MOROZKO
	Warranty Information
	If anything on your Morozko breaks within your warranty period,
	you're covered.
• 0	Driginal Forge - 2-year warranty covering manufacturing defects and malfunction.
• Io	ce Bath & Ice Plunge - 3-year warranty covering manufacturing defects and malfunction.
	(L & PRO models - 5-year warranty covering manufacturing defects and malfunction. XL and
	PRO models also come with a 72-hour on-site service guarantee. If your issue can't be fixed over
	he phone, we will have a Morozko tech at your site within 72 hours to minimize downtime at your pusiness.
Ifvo	<u>Return Policy</u> Jare not ecstatic with your purchase within 30 days of taking delivery, you may return
	Morozko for a refund of the purchase price, less initial shipping costs. There are no
	aneous fees or "restocking" charges.
extra	fileous lees of Testocking Charges.

Details from Morozko's warranty document:

- Original Forge purchases include a two (2) year warranty covering manufacturing defects and malfunction.
- Ice Bath & Ice Plunge purchases include a three (3) year warranty covering manufacturing defects and malfunction.
- XL & PRO model purchases include a five (5) year warranty covering manufacturing defects and malfunction. XL and PRO models also come with a 72-hour on-site service guarantee. If your issue can't be fixed over the phone, Morozko will have a tech on-site within 72 hours to minimize downtime at your business.

Elsewhere on the website:

• The premium wooden lid is not warrantied for direct sunlight exposure.

Returns and Refunds

- Returns accepted within 30 days delivery for any reason. If you don't like it, you can return it. Neither original packaging or "unused" condition is required.
- Customers receive a full refund, less initial shipping costs.
- Morozko pays return shipping.
- There are no extraneous fees or "restocking" charges for any cancellation or return at any stage.

Odin

https://odinplunge.com/

Warranty

Odin is an Australia-based cold plunge manufacturer with prices ranging from \$6400 - \$14,500+. The product line comprises two products: 1) a freestanding stainless-steel tub inside a and wooden barrel with a hose-connected chiller and 2) an ice-making ice bath.

Odin advertises a "2-year warranty" on both products with no optional extended warranty.

Details from Odin's online warranty document:

- Warranty begins at *purchase* date and, at the time of this analysis, Odin advertises a 10-week lead time to shipping. Adding another week for delivery, more than 10% of the customer's warranty period passes before the customer receives their cold plunge or ice bath.
- **Despite the advertised "2-year"** warranty, **Odin only covers one year for** the following parts in a *residential* setting: the **stainless-steel tub**, jet trimmings and fittings, pump

seals, and spa covers (see note #6). The **second year** of the warranty for the pump and electrical **is limited to "parts-only."**

• Despite the advertised "2-year" warranty, Odin covers *commercial* purchases for only one year

Warranty & Repair

Do you offer warranty for your products?

Yes, when you purchase an Odin Ice Bath you automatically receive a two year Manufacturer's Warranty for Residential customers and one year for Commercial custom To find out more please read our Manufacturers Warranty

Conditions & Exclusions

This additional warranty will be void if any of the following occurs;

- There is ground movements which affect the product
- The tub has not been maintained in accordance with our recommended maintenance schedule
- The condenser and pump housing is used as a step to enter and exit the tub.
- There is failure to follow instructions provided by Odin at the time of install.
- There is failure to install the product on a suitable hard level surface.
- There is incorrect water management and/or improper chemical use.
- There is grit or foreign materials in the water, plumbing and/or pump(s).
- The product is run at temperatures exceeding manufacturers recommendations.
- There is any unauthorised maintenance, repairs, alterations or modifications.
- There is failure to provide a separate electrical circuit.
- The wiring and installation is carried out by unqualified electricians.
- There is failure to strictly follow manufacturers requirements and specifications.
- The product shell has been exposed to the sun without water in the spa.
- The filters or pipework are dirty or clogged.
- There are termites, pests, acts of force majeure or events outside the control of Odin.
- There is electrical blowout, voltage spikes or operation at 10V above or below 240V.
- The product is used for commercial purposes.
- The pipes freeze over due to seasonal climates.
- The original customer sells the product to a private buyer.
- The housing step does not have sufficient ventilation space 20-30cm.

- Cost of removal and shipping of defective units for repair or replacement are customer's responsibility as are shipping and reinstallation costs for replacement units.
- **Twenty (20) exclusions** of varying specificity are included (e.g. "Warranty will be void if ... "there is a failure to strictly follow manufacturers requirements and specifications" & "... there is grit or foreign materials in the water, plumbing and/or pump(s)").
- Lid warranty coverage is unclear. Warranty doc says both that covers are warrantied for one year and that they are excluded from coverage.

Concert NPump Housing Warranty SHOP COMPARE WHY Odin Products warrants the structure of the cabinet against failure to support the spa due to faulty workmans Other Warranties Stainless steel inner tub, jet trims and fittings, pump seals and spa covers are warranted for 1 year. Conditions & Exclusions This additional warranty will be void if any of the following occurs; There is ground movements which affect the product

The warranty expressions specified exclude any other implied or oral und

SHOP COMPARE WHY

This Residential Limited Warranty is void if: Used in a commercial setting, the Manufacturer or its designated re the common carrier; any repairs have been attempted by anyone other than a designated representative; or abuse include any installation, operation or maintenance of the Odin other than in accordance with the instru chemistry and chemical balance and the use of abrasive or improper cleaners or non-genuine parts and acc

This Limited Warranty does not provide coverage for the insulating cover, any item attached to or installed on commercial applications are excluded from any coverage whatsoever.

The Odin owner accepts liability for repair work performed by anyone other than the Manufacturer or a design

Limitations on implied warranties

This Limited Warranty takes the place of all other warranties, express or implied, in fact or at law. All warranty s distributor, service company or other party is authorised to change, modify or extend the terms of this limited form that go beyond, are broader than, or are inconsistent with any authorised literature or specifications furn

Returns & Refunds

- Orders cancelled within 14 days *of purchase* (not delivery) receive a full refund of any payments made.
- After 14 days, all order *modifications* and cancellations are subject to a 15% "cancellation fee."
- Once shipped, cancellations are subject to a 20% "restocking fee" + return shipping costs
- Custom orders are non-refundable
- Returns after 14 days are accepted for defective or damaged units only and must be approved by Odin upon return of the unit to Odin AU at the customer's expense.

Plunge

https://plunge.com/

Warranty

Plunge offers four variations of their "Assembled in the USA" cold plunge with prices ranging from \$4490 - \$10,990+. The product line comprises freestanding inflatable plastic or acrylic tubs with hose-connected chillers and acrylic tubs with internally-housed chiller units.

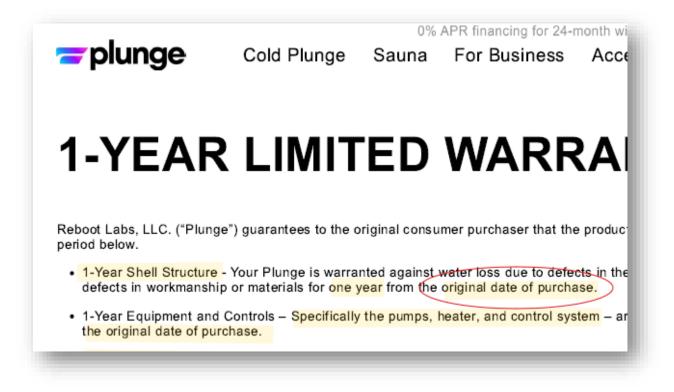
Plunge advertises that "All Plunges come with a 12-month warranty with options to extend." The optional extended warranty is administered by third party, XCover, and costs between \$338.99 - \$768.99 dependent upon model and coverage term.

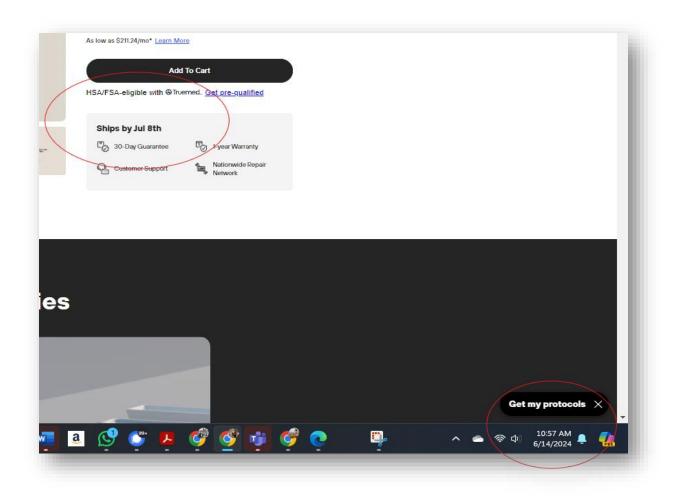
Details from Plunge's online warranty document:

1. Despite the advertised 12-month warranty, the **UVC bulb and quartz tube**, which comprise the UV sanitation system, **are covered for only 90 days**.

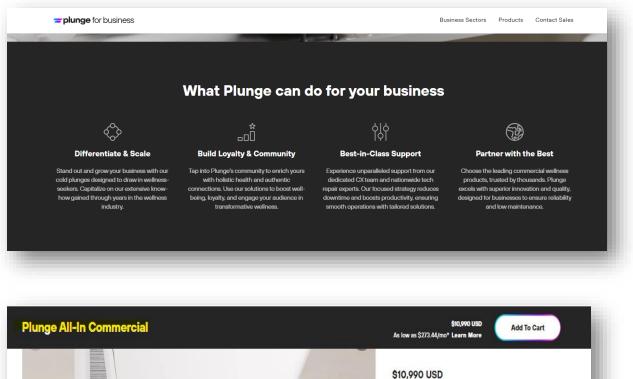
1-YEAR LIMITED	WARRANTY	RESIDEN	TIAL		
Reboot Labs, LLC. ("Plunge") guarant the specified period below.	ees to the original consumer p	ourchaser that the pro	ducts and component	parts are free of material and workmanship de	fects within
 1-Year Shell Structure - Your Plung shell due to defects in workmanshi 				cracks, or delamination of the interior surface o	f the spa
 1-Year Equipment and Controls – S for one year from the original date 		and control system –	are warranted against	malfunctions due to defects in workmanship o	or materials
 1-Year Plumbing Components - Plu date of purchase. 	inge plumbing components ar	e warranted against le	eaks due to defects in	workmanship or materials for one year from the	ə original
purchase, except the UV-C bulb and factory installed components not mer	quartz tube. The UV-C bulb ar ntioned specifically, including,	nd quartz tube are war but not limited to the	<mark>rranted for ninety (90)</mark> frame, jets, diverter va	manship or materials for one year from the orig days from the original date of the spa purchas lives, Lighting systems, filter shield, filter lid, ar year from the original date of purchase.	e. All other
aftermarket parts that are not genuine	e Plunge branded Parts & Acc ge brand Parts & Accessories	essories. This disclain are built to our highes	ner includes, but is not	cted to damage or failure due to installation of limited to filters, UV-C bulbs, ozone systems, r durability and performance, and they are desig	epair parts
the specified warranty period. In the e	event that repair or replaceme	nt is not feasible, Plur	nge may choose to reir	at has been installed, used, and serviced norm nburse the purchase price in exchange for the is subject to change. These remedies are the c	return of

2. Plunge **1-year warranty begins on the** *purchase* **date**. At time of this analysis, Plunge advertised a 24-day lead time for shipping on all products included in this analysis, except one which showed a 10-day lead time. That means that roughly **4-10% of the warranty period passes before the customer even receives their cold plunge**.





NOTE: Plunge markets heavily for commercial applications and claims to offer "Best in Class Support" to businesses. Plunge also specifies a "1-year Warranty" on all commercial product pages. Given the linked online Residential warranty document explicitly states that "Plunges used in commercial applications are excluded from any coverage whatsoever," there is likely a separate commercial warranty that is not posted online. Given the relatively short (one-year) duration, it's unclear what additional services Plunge offers that qualify it as "Best in Class" commercial support.



	As low as \$273.44/mo* Learn More
<i>■</i> plunge	\$10,990 USD As low as \$273.44/mo* Learn More
	Add To Cart Ships by Jul 8th Image: Ships by Jul 8th Imag



Cold Plunge Sauna For Business Accessories Learn

: Learn **Q**

Questions? (888) 860-0572 (7am-5pm PT) & 🕅

WARRANTY LIMITATIONS

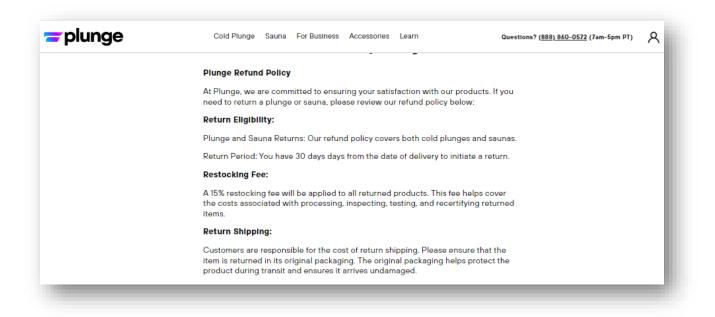
This Residential Limited Warranty is void if: Used in a commercial setting, the Manufacturer or its designated representative determines that the spa has been subjected to alteration, neglect, misuse or abuse, or freight damage caused by the common carrier; any repairs have been attempted by anyone other than a designated representative; or if the failure is caused by accident, acts of God or other causes beyond the control of the Manufacturer. Neglect, misuse and abuse include any installation, operation or maintenance of the Plunge other than in accordance with the instructions contained in the owner's manual provided with the Plunge, including but not limited to the failure to maintain proper water chemistry and chemical balance and the use of abrasive or improper cleaners or non-genuine parts and accessories.

This Limited Warranty does not provide coverage for the insulating cover, any item attached to or installed on the Plunge after the date of manufacture, or for gaining access to any component for repair or replacement. Plunge's used in commercial applications are excluded from any coverage whatsoever.

The Plunge owner accepts liability for repair work performed by anyone other than the Manufacturer or a designated Plunge representative. Plunge is not responsible for work performed on any units outside of the United States.

Returns & Refunds

- Plunge allows returns up to 30 days from delivery date.
- Returns are subject to a 15% restocking fee and return shipping costs are paid by the customer.
- There is **no cancellation policy** available online.



Polar Monkeys

https://polarmonkeys.com/

Warranty Summary

Polar Monkeys offers four variations of their internationally-sourced cold plunges comprising free-standing steel, stainless steel, or acrylic tubs and hose-connected chillers with prices ranging from \$4750 to over \$7100+. Their homepage does not feature their warranty but the FAQs on Warranty state that units come with "1-year Warranty with option to extend." The extended warranty is administered by third party, XCover, and costs \$338.99 - \$676.99 dependent upon coverage term.

Details in Polar Monkeys' online warranty document include:

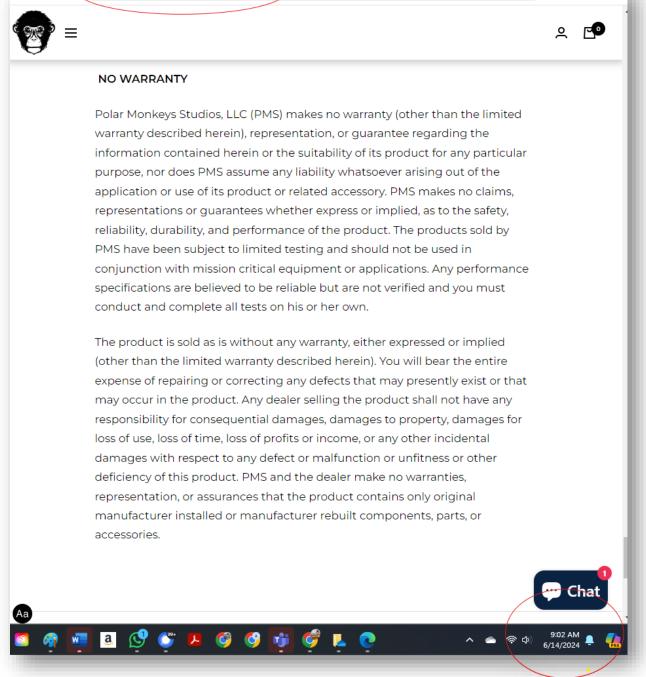
• Multiple disclaimers and indemnifications clauses (CAPS & bold added to quotes for emphasis), e.g. This section of the warranty document entitled "*NO WARRANTY*"

"The product is sold as is without any warranty, either expressed or implied (other than the limited warranty described herein). YOU WILL BEAR THE ENTIRE EXPENSE of repairing or correcting any defects that may presently exist or that may occur in the product.

"PMS and the dealer make **NO WARRANTIES, representation, or assurances THAT THE PRODUCT CONTAINS contains only ORIGINAL MANUFACTURER installed or manufacturer rebuilt components, PARTS, or accessories.**

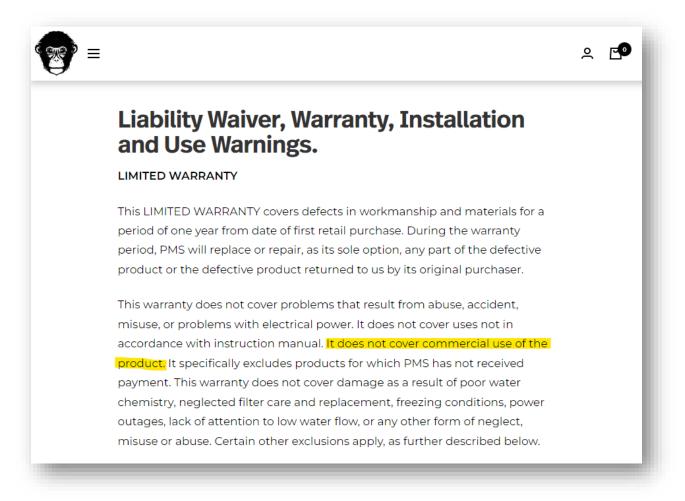
"PMS makes **NO CLAIMS, representations or guarantees** whether express or implied, **AS TO the SAFETY, RELIABILITY, DURABILITY, and PERFORMANCE of the product**.

"The **products** sold by PMS **have been SUBJECT TO LIMITED TESTING** ... Any performance specifications are believed to be reliable but are not verified and **you must conduct and complete all tests on his or her own**."



• The 1-year warranty begins at the date of *purchase* and units are advertised to take 1-5 weeks to ship. That means that roughly 4% - 11% of the warranty period passes before the customer even receives their cold plunge.

• Polar Monkeys advertises their products for commercial use yet excludes commercial use in the limited warranty documentation.



- Customers pay all associated costs for replacement of defective parts or tubs
- Warranty claims are handled by phone and customer performs the work.

Returns & Refunds

- Returns require prior authorization and can be requested within 30 days of delivery.
- All returns are subject to a 15% "restocking" fee.
- **Product must in its original condition and packaging**. Used products cannot be returned.
- Customer pays all return shipping costs.
- Cancellation policy is no longer available online and PMS requests that customers contact them for cancellation information. The most recent website archive from October 2023 specifies a \$350 "cancellation processing fee."

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	Cancellations	
	If you ever need to cancel an order that has been placed, please contact us through the website chat or email us at info@polarmonkeys.com. You can cancel your order at any time. Please note that there's a \$350 cancellation processing fee.	

Renu Therapy

https://www.renutherapy.com/

Warranty

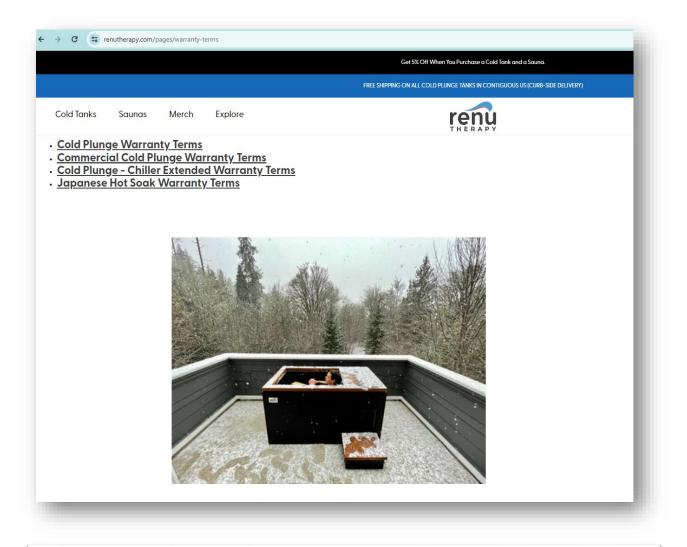
Renu offers three variations of their "engineered and assembled in the USA" cold plunge, all featuring single-unit, acrylic tub + internally-housed chiller models with prices ranging from \$9699 to over \$14,000. Their homepage boasts a "5-Year Limited Warranty on all cold plunge tanks."



Details from Renu's online warranty documents:

- 1. The 5-year term applies only to supporting components. **The chiller, which cools the water, is only covered for one year.** An extended chiller warranty is available for purchase and costs between \$299 \$499, depending on the unit.
- 2. **Renu's most expensive model**, *The Siberian*, which is their largest cold plunge, marketed toward "larger customers 6'10" and/or 290 lbs. (and over)" **only includes a 1-year warranty for all components**, despite the claim of 5-year coverage for all models on the home page.
- 3. **Renu's commercial warranty**, which applies to *any* tub variation placed in a commercial setting, is also limited to a **1-year** warranty.
- 4. Renu's warranty terms begin at the shipping date, not the delivery date, which burns the customer's warranty coverage time while the product is enroute.
- 5. Warranty scope is "parts-only" coverage.
- 6. Repairs are expected to be performed by customers, and repairs that require a tech are limited to \$100 in total labor costs per claim (\$50/hr for max 2 hours).
- 7. All shipping costs related to defective parts or units covered under the limited warranty are the responsibility of the customer.

NOTE: **Renu's Warranty page features a picture of a Renu being used outdoors, in freezing conditions (evidenced by the accumulating snow) despite Renu's warranty having a specific exclusion for damage due to freezing conditions. (See below).*



or malfunctions that arise during normal use conditions. The <u>warranty does not cover damage due to water</u> leaks from the unit, poor water chemistry, neglected filter care and replacement, freezing conditions, power outages, lack of attention to low water flow, or any other form of neglect, misuse, or abuse. Specific other exclusions apply, as further described in this Limited Warranty. All components covered under this warranty are

Returns & Refunds

- Cancellation fee of 5% of purchase price is charged if order is cancelled prior to shipment
- No cancellations permitted on custom orders
- Returns accepted on non-custom units for 45 days from delivery and are subject to a **restocking fee of 5% of the purchase price**
- Customer pays all return shipping costs
- Custom units are not returnable.

NOTE: *The exclusion of "custom orders" from cancellations and returns is significant because it appears that nearly all units are "customized" (Renu's own words) via choice of exterior options during the check-out process. If, indeed, choosing exterior options amounts to a "custom order," very few units sold – if any – would qualify for cancellation or return under the stated policy. Customers should take care to clarify this potential exclusion with Renu.

Cold Tanks Saunas Merch Explore	renu	Support Q 은 🖰
erior Dimensions (LWH): 70"x33"x35"		
ık Dimensions (LWH): 40"x25"x31"	Exterior Dimensions (LWH): 70"x33"x35"	Exterior Dimensions (LWH): 80"x34.375"x37"
6 Body Colors / 6 Breath Deck Options	Tank Dimensions (LWH): 40"x25"x31"	Tank Dimensions (LWH): 48"x24"x30"
Super Tough, Weather-Proof Plastic Construction	✓ 6 Body Colors / 4 Breath Deck Options	 5 Body Colors / 4 Breath Deck Options
	 Super Tough, Weather-Proof Plastic Construction 	 Weather-Treated Wood Body Construction
Hot/Cold Water Functionality (37-104F)	 Cools Water Down to 36F 	 Cools Water Down to 39F
Touch Screen & Wifi App Control	 Temperature Adjustment on Internal Chiller 	 Temperature Adjustment on Internal Chiller
Upgraded Dual Filtration with Quick Swap	 50-Micron Internal Water Filter 	✓ 50-Micron Internal Filter
Included Programmable Multi-Color Lighting	Optional Lighting with Red/Blue Lens Options	Optional Lighting with Red/Blue Lens Options
Includes Insulated All-Weather Spa Cover		
5-Year Limited Warranty	 Standard Plastic Tub Lid 	 Insulated Vinly Cover
Free Standard Shipping with USA	 5-Year Limited Warranty 	 I-Year Limited Warranty
Current Lead Time: 4–8 Weeks for Natural Wood Breath Decks	 Free Standard Shipping within USA 	 Free Standard Shipping within USA
6-12 Weeks for all Decks.	 Current Lead Time: 3-6 Weeks 	 Current lead time 4-8 weeks
CUSTOMIZE	CUSTOMIZE	CUSTOMIZE

